



To whom it may concern

12 April 2018

BOBST is the worldwide leading supplier of equipment and services to the packaging industry. With more than 120 years' specialist experience, BOBST provides the machinery, solutions and technical expertise to its customers across various industries.

We invited Water Management Solutions UK Ltd (WMS) to undertake a water review of our Manchester site. This structured analysis utilised billing and site data to reveal any incorrect charges, and highlighted potential issues with our tariff. WMS was able to calculate the retrospective losses over several years and have them returned to us by cheque.

WMS's knowledge and expertise has proved invaluable here. They were very discreet, efficient with a non-intrusive approach to managing this project. They negotiated with water companies to deliver rebates and mitigate back charges. The site profiling and benchmarking showed a clear understanding of water usage and charges on our site.

WMS work on a performance related basis therefore eliminating the need for any capital costs. They also did not invoice us until we had our monies repaid to us. Their offering left us little choice but to explore further as there was no risk.

I have been very impressed with the level of professionalism, efficiency and ability of Water Management Solutions UK Ltd to achieve substantial returns and significant on-going savings. This has proved a very worthwhile exercise for BOBST and as such, I would have no hesitation in recommending this company and its services"

Kind Regards

A handwritten signature in blue ink that reads "Thomas H McComb".

Thomas H McComb  
Company Secretary